

Poznań, Poland dd. Jan 1st, 2020

List of discounts for Distributors
 valid for the year 2020

The discounts can be applied to net retail prices (VAT excluded, ex-works Poland) specified by PROMAG in current catalogue (i.e. C15) or e-shop (www.e-promag.pl or www.tm24.pl).

The discounts can not be applied to the items which are currently in periodical promotion marked in catalogue or in e-shop or for individual quotations received from PROMAG.

Product group description	Discount
Metal workbenches	12%
Workshop trolleys	12%
Tool cabinets	12%
Vices	12%
Workshop chairs	12%
Workshop desks	12%
Cabinets for liquid substances	12%
Cabinets for computer	12%
Personal lockers for cloak-rooms	12%
School lockers	12%
Compartment lockers	12%
Lounge table and chairs	12%
Self-standing benches	12%
Office cabinets	12%
Laboratory cabinets	12%
Filling cabinets	12%
Cabinets for maps and drawings	12%
Cabinets for keys	12%
ISO chairs	12%
Office armchairs	12%
Hand pallet trucks	6%
Platform and hook scales	5%
Manual stackers	6%
Electric pallet trucks	7%
Electric stackers	7%
Reach trucks	5%
Electric and gasoline/LPG/diesel forklifts	7%

Working platform for forklift	8%
Scissor platform lifters (trolleys)	9%
Manual platform trolleys	8%
Manual wheel barrow trolleys	7%
Self-discharge containers for wastes	8%
Wheels & castors made in Blickle	7%
Manual chain blocks and geared trolleys for hoists	12%
Hand winches	10%
Electric rope hoists	10%
Electric chain hoists	8%
Gantry cranes	8%
Jib cranes	8%
Workshop manual cranes	10%
Polyester slings	10%
Steel rope slings	7%
Electro-hydraulic scissor lift tables	10%
Industrial sectional doors and fast-rolling doors	6%
Dock-levelers	7%
Dock-shelters	10%
Spring platforms	7%
Self-propelled scissor lifting platforms	5%
Stretch film wrappers	10%
Semi-automatic and automatic strapping machines	10%
Electric hand strapping machine	7%
Stretch film	5%
PP tapes	5%
Tensioners for PP and PET tapes	10%
Linear welding machine for PE film	10%
Corrugated boards and bubble films	7%
Safety column stands with tapes	6%
Plastic workshop boxes	10%
Metal stands for plastic boxes	7%
Plastic containers with lids	7%
Plastic containers for wastes	7%
Plastic pallets	5%
Metal wire containers	8%
Plastic barrels	10%
Shelving racks	10%
Cantilever racks	7%

Pallet racks	10%
Flexible rolling conveyors	10%
Tape conveyors	7%
Rolling straight conveyors	7%
Warehouse steel movable ladders	7%
Aluminum ladders	7%

In order to re-calculate the basic price given on www.e-promag.pl or www.tm24.pl from PLN to EUR, the current valid average exchange rate shall be taken from the following link:

<http://www.nbp.pl/homen.aspx?f=/kursy/ratesa.html>

General trade policy for PROMAG partners:

Discounts on the retail price list for standard products.

Non-standard products priced individually.

Standard payment term: 100% prepayment basing on proforma invoice

Additional discount in the form of a discount for exceeding the turnover threshold in a period of 6 months:

- Turnover above 100,000 PLN net - 2%.
- Turnover above 500 000 PLN net - 3%
- Turnover above 1 000 000 PLN net - 4%